

B.M.S. (Bachelor of Management Studies) (Honors / Research)
Course Outcome (CO)

SEMESTER - I		
Course Code	Course Title	Course Outcome (CO)
M-111	Fundamentals of Management Science	<ul style="list-style-type: none"> • Understand basic concepts of Management and Principles of Management • Describe broad functions of management • Identify challenges in the field of management • Apply fundamentals of management in workplace
M-112	Fundamental of Accounting	<ul style="list-style-type: none"> • Describe the basic concepts related to Accounting. • Demonstrate the knowledge on different accounting terminology. • Apply the knowledge of maintenance of books of accounts in business. • Prepare and analyse the financial statements of a business with adjustment entries. • Perform all the necessary calculations through the relevant numerical problem
M-113	Office Management Tools	<ul style="list-style-type: none"> • Develop Proficiency in Cloud Storage and File Management. • Enhance Document Creation and Collaboration Skills. • Learn Spreadsheet Analysis and Data Management using Google Spread Sheets • Improve Presentation Design and Collaborative Delivery using Google Slides.
M-114	Practical on Advanced Tally	<ul style="list-style-type: none"> • Understand fundamental about Tally Software and the role of tally in the accounting context. • Apply skills for operating the Tally. • Acquire manage ledgers and groups efficiently in Tally, and accurately enter various types of vouchers.
M-115	Sales & Negotiation Skills	<ul style="list-style-type: none"> • Understand the concepts and importance of Negotiations & Selling. • Learn about the basic characteristics, traits and skills for sales and negotiation. • Understand regarding different models used for effective selling and negotiations. • Apply the strategies of negotiation.
EG-101	Business Communication-I	<ul style="list-style-type: none"> • Demonstrate an understanding of the principles and techniques of business communication.
ES-118	Environmental Science	<ul style="list-style-type: none"> • Articulate the interconnected and interdisciplinary nature of environmental studies and demonstrate an integrative approach to environmental issues with a focus on sustainability. • Use critical thinking, and understand the methodological approaches of the social sciences, natural sciences, and humanities in environmental problem solving. • Communicate complex environmental information to

		both technical and non-technical audiences. <ul style="list-style-type: none"> Understand and evaluate the local and global scale of environmental problems and reflect critically on their roles, responsibilities, and identities as citizens and consumers in a complex, and interconnected world.
IK-119	IKS- Generic	<ul style="list-style-type: none"> The sources of Indian Knowledge System and Philosophy would be understood. Awareness of the development of important elements of ancient Agriculture and Commerce will be created. Students would know the ancient Indian Universities, Education Centres and ancient languages. Students will know how Indian Knowledge, Arts, Technology and Philosophy spread its roots beyond Indian subcontinent through various foreign travellers. As knowledge evolves in synchronization with civilization, the contribution of Indian Knowledge System will be underscored. The importance of great age old tradition of Indian Knowledge will be underscored strengthening Indian Patriotism.
CC-120	C) Sports – 1	<ul style="list-style-type: none"> Increase in the physical and mental fitness of students through sports. The student may develop better grasping power. Development of student's personality through sports. The students be encouraged for better competition in sports.
	D) Cultural – 1	<ul style="list-style-type: none"> विद्यार्थ्यांना स्वागत गीताचे स्वरूप समजून येईल. विद्यार्थ्यांना भित्तिपत्रकाचे स्वरूप समजून येईल. विद्यार्थ्यांना अतिथी परिचय कसा करतात ते लक्षात येईल. विद्यार्थ्यांना आभार प्रदर्शनाचे प्रयोजन व स्वरूप समजून घेता येईल. विद्यार्थ्यांना रचना, (डिझायनिंग) – चे कौशल्य प्राप्त होईल. विद्यार्थ्यांना वर्तमान पत्रातील लेखनाचे स्वरूप, प्रकार समजून येईल. विद्यार्थ्यांना वार्षिकांकाचे स्वरूप व प्रयोजन लक्षात येईल.

SEMESTER - II		
Course Code	Course Title	Course Outcome (CO)
M-221	Business Economics	<ul style="list-style-type: none"> Identify the basic concepts of the Business Economics. Understand the roles and responsibilities of managerial economist in business scenario. Understand the concepts of demand analysis and supply analysis. Determine the concept of the market and market structures.
M-222	Organizational Behavior	<ul style="list-style-type: none"> Describe the basics of the key concepts and approaches of Organizational Behavior (OB). Understanding of individual and group behavior within

		<p>organizations to identify factors that influence workplace dynamics.</p> <ul style="list-style-type: none"> • Applying motivational theories to real-world organizational settings to enhance employee motivation and satisfaction. • Analyzing various leadership styles and strategies to determine their effectiveness in different organizational contexts.
M-223	Emerging Technology for Business	<ul style="list-style-type: none"> • Understand the concepts of Emerging Technologies. • Understand of emerging technologies such as block chain, IoT, cloud computing, AR/VR
M-224	Business Mathematics and Statistics	<ul style="list-style-type: none"> • Understanding of all terms related to mathematical logic. • Ability to know the types of sets, method of representation, operations, and laws related to it. • Understanding the concepts of simple and compound interests and ability to solve problems of annuity, future and present value of annuity. • Understand the basic concepts of Statistics. • Analyze statistical data using measures of central tendency. • Analyze statistical data using measures of dispersion
M-225	Business Startup Skills	<ul style="list-style-type: none"> • Understand the basics of Business Start-ups • Acquire business skills for successful startup • Explore about the government and educational institutes initiatives in promoting entrepreneurship. • Identify about the various sources of finance for a new venture • Develop innovative ideas for start-up enterprise
M-226	Practical on Advanced Excel for Business	<ul style="list-style-type: none"> • Use basic Excel functions and formulas to perform routine calculations and data analysis • Apply basic data analysis techniques to interpret and present data effectively. • Create and customize various types of charts and graphs to visually represent data. • Create and customize Pivot Tables to summarize and analyze large volumes of data, making it easier to extract actionable insights. • Change Sparkline types and data ranges to fit different analytical needs and formats.
EG-102	Business Communication-II	<ul style="list-style-type: none"> • Demonstrate an understanding of advanced business communication strategies • Create structured business reports and proposals. • Apply negotiation and conflict resolution skills in business scenarios. • Exhibit effective cross-cultural communication skills. • Improve interpersonal communication skills in professional settings.
CI-129	Constitution of India	<ul style="list-style-type: none"> • Students of the BBA programme get equipped with a knowledge of the Indian Constitution, particularly from the perspective of economic governance and business

		<ul style="list-style-type: none"> • They begin to develop a nuanced analytical framework about ongoing constitutional debates and battles which affect the domain of business • Developing a sense of how questions of economic growth have to be balanced with other constitutional commitments, including social and economic justice.
CC-130	C) Sports – 2	<ul style="list-style-type: none"> • Increase in the physical and mental fitness of students through sports. • The student may develop better grasping power. • Development of student's personality through sports. • The students be encouraged for better competition in sports.
	D) Cultural – 2	<ul style="list-style-type: none"> • विद्यार्थ्यांना संकलनाचे स्वरूप समजून घेतील. • विद्यार्थ्यांना सांस्कृतिक उपक्रमांच्या स्वरूपाचा, प्रकारांचा परिचय होईल. • विद्यार्थ्यांना रॅली चे स्वरूप व प्रयोजन समजून येईल. • विविध सांस्कृतिक, राष्ट्रीय दिनांचे महत्त्व विद्यार्थ्यांच्या लक्षात येईल.